# **Econometrics 120C: Threats to the Validity of a Regression Study**

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This lecture will be recorded and made available asynchronously via Canvas.

#### Introduction

• It is hard to resists the temptation of using regression analysis to estimate causal effects based on the model

$$Y_i = \beta_0 + \beta_1 X_i + u_i \tag{1}$$

where  $u_i$  contains all other possible variables that determine  $Y_i$ .

- The biggest hurdle to causal inference is that variables in *u<sub>i</sub>* are possibly correlated with *X<sub>i</sub>*.
- Note that such correlation means that the OLS assumption  $E[u_i | X_i] = 0$  is incorrect.
- Here we look at different scenarios, all of which render OLS inconsistent.

## Threats to internal validity

There are many possible reasons for why  $X_i$  could be correlated with  $u_i$ 

- 1. Omitted variable bias (OVB)
- 2. Measurement error
- 3. Simultaneous causality
- 4. Sample selection bias
- 5. (Functional form misspecification)

6. ...

Each of these, if present, leads to a violation of the key assumption that  $E[u_i | X_i] = 0$ . The consequence is that the OLS estimator  $\hat{\beta}_1$  is generally inconsistent for the true parameter of interest  $\beta_1$ . Suppose the true model is

$$Y_{i} = \beta_{0} + \beta_{1} X_{1i} + \beta_{2} X_{2i} + u_{i}$$
<sup>(2)</sup>

where we assume that  $E[u_i | X_{1i}, X_{2i}] = 0$ . When  $X_{2i}$  is omitted, we have

$$Y_i = \beta_0 + \beta_1 X_{1i} + e_i$$
, where  $e_i = \beta_2 X_{2i} + u_i$  (3)

In this case, the probability limit of the OLS estimator based on the "short" model (3) is

$$\hat{\beta}_{1}^{short} \xrightarrow{p} \frac{Cov(Y_{i}, X_{1i})}{Var(X_{1i})} = \frac{Cov(\beta_{0} + \beta_{1}X_{1i} + \beta_{2}X_{2i} + u_{i}, X_{1i})}{Var(X_{1i})}$$
$$= \frac{\beta_{1}Var(X_{1i}) + \beta_{2}Cov(X_{2i}, X_{1i})}{Var(X_{1i})}$$
$$= \beta_{1} + \beta_{2}\frac{Cov(X_{2i}, X_{1i})}{Var(X_{1i})} \neq \beta_{1}$$

Note that  $Cov(X_{2i}, X_{1i})/Var(X_{1i})$  is nothing else than the population regression coefficient  $\gamma_1$  in the following auxiliary regression model

$$X_{2i} = \gamma_0 + \gamma_1 X_{1i} + r_i.$$

Therefore, we often say that:

short = long + effect of omitted  $\times$  regression of omitted on included

## **OVB:** discussion

- The OLS estimator  $\hat{\beta}_1^{short}$  based on the "short" regression model (3) will generally not be consistent for the true  $\beta_1$ .
- The bias can be written as

$$\beta_2 \frac{\operatorname{Cov}(X_{2i}, X_{1i})}{\operatorname{Var}(X_{1i})} = \beta_2 \operatorname{Corr}(X_{1i}, X_{2i}) \frac{\sqrt{\operatorname{Var}(X_{2i})}}{\sqrt{\operatorname{Var}(X_{1i})}}.$$

- Therefore, the sign of the bias depends on the correlation between omitted (X<sub>2i</sub>) and included (X<sub>1i</sub>)
- This is a very useful insight since it allows us to gauge the sign of the bias of OLS even if we do not observe X<sub>2i</sub> in our data set.
- Note that the bias is zero (i) if Corr(X<sub>1i</sub>, X<sub>2i</sub>) = 0 and/or if (ii) β<sub>2</sub> = 0. How can you interpret these two cases?

# **OVB:** schooling example

Labor economists are very often interested in estimating returns to education. We usually think about wages as being determined by ability and schooling (abstracting from other characteristics):

$$\underbrace{wage_{i}}_{=Y_{i}} = \beta_{0} + \beta_{1} \underbrace{schooling_{i}}_{=X_{1i}} + \beta_{2} \underbrace{ability_{i}}_{=X_{2i}} + u_{i}$$

Unfortunately, ability is very hard to measure and almost always unobserved (i.e., not in our data set). Thus, we can only estimate the short model:

$$wage_i = \beta_0 + \beta_1 schooling_i + e_i$$

The omitted variable bias tells us that

$$\hat{\beta}_{1}^{short} \xrightarrow{p} \beta_{1} + \beta_{2} Corr(schooling_{i}, ability_{i}) \frac{\sqrt{Var(ability_{i})}}{\sqrt{Var(schooling_{i})}}$$

One would expect that  $\beta_2 > 0$  and  $Corr(schooling_i, ability_i) > 0$ . Therefore,  $\hat{\beta}_1^{short}$  overestimates the wage returns.

• Suppose we want to estimate

$$Y_i = \beta_0 + \beta_1 X_i + u_i$$

but instead of the true  $X_i$  we only observe a noisy measurement  $\tilde{X}_i$ 

- Example:
  - Y<sub>i</sub>: indicator for lung cancer
  - X<sub>i</sub>: true cigarette consumption
  - $\tilde{X}_i$ : self-reported cigarette consumption

#### Measurement error: theory

• Written in terms of  $\tilde{X}_i$ , the population regression equation becomes

$$Y_i = \beta_0 + \beta_1 X_i + u_i$$
  
=  $\beta_0 + \beta_1 \tilde{X}_i + [\beta_1 (X_i - \tilde{X}_i) + u_i]$   
=  $\beta_0 + \beta_1 \tilde{X}_i + v_i$ 

where  $v_i = [eta_1(X_i - ilde{X}_i) + u_i].$ 

- Thus, the population regression model written in terms of X
  <sub>i</sub> has an error that contains (X<sub>i</sub> X
  <sub>i</sub>). If (X<sub>i</sub> X
  <sub>i</sub>) is correlated with X
  <sub>i</sub> then β
  <sub>1</sub> will be inconsistent.
- In general, the size and direction of the bias depend on the correlation of  $\tilde{X}_i$  and  $(X_i \tilde{X}_i)$  and this correlation depends, in turn, on the specific nature of the measurement error.

### Measurement error: example (classical measurement error)

- For example, suppose that X
  <sub>i</sub> = X<sub>i</sub> + w<sub>i</sub>, where the measurement error w<sub>i</sub> is purely random (i.e., independent of u<sub>i</sub> and X<sub>i</sub>) with mean zero and variance σ<sup>2</sup><sub>w</sub>.
- Even in this "ideal" case, some algebra (show this!) shows that

$$\hat{\beta}_1 \xrightarrow{p} \frac{\sigma_X^2}{\sigma_X^2 + \sigma_w^2} \beta_1$$

- Because  $\frac{\sigma_X^2}{\sigma_X^2 + \sigma_w^2} \le 1$ ,  $\hat{\beta}_1$  will be biased towards 0.
- Extreme case 1: if measurement error is so large that no information about  $X_i$  remains, i.e.,  $\sigma_w^2 \to \infty$ , then  $\hat{\beta}_1 \xrightarrow{p} 0$
- Extreme case 2: if there is no measurement error, i.e.,  $\sigma_w^2 = 0$ , then  $\hat{\beta}_1 \xrightarrow{p} \beta_1$

# Simultaneity: theory

- So far, we have assumed that causality runs from  $X_i$  to  $Y_i$ . But what if causality also runs from  $Y_i$  to  $X_i$ ?
- If so, causality runs backwards as well as forward, that is, there is simultaneous causality. This will again lead to inconsistency of OLS.
- Consider a simple setup with two variables X<sub>i</sub> and Y<sub>i</sub>. Accordingly, there are two equations

$$Y_i = \beta_0 + \beta_1 X_i + u_i \tag{4}$$

$$X_i = \gamma_0 + \gamma_1 Y_i + v_i \tag{5}$$

Simultaneity leads to correlation between  $X_i$  and the error term  $u_i$  in (4).

To see this, imagine that u<sub>i</sub> is negative, which decreases Y<sub>i</sub>. However, this lower value of Y<sub>i</sub> affects the value of X<sub>i</sub> through equation (5), and if γ<sub>1</sub> is positive, a low value of Y<sub>i</sub> will lead to a low value of X<sub>i</sub>. Thus, if γ<sub>1</sub> is positive, X<sub>i</sub> and u<sub>i</sub> will be positively correlated.

Let us revisit the police spending and crime example from the previous set of slides. In this case

$$crime_i = \beta_0 + \beta_1 spending_i + u_i$$
  
 $spending_i = \gamma_0 + \gamma_1 crime_i + v_i$ 

where we would expect  $\beta_1 < 0$  and  $\gamma_1 > 0$ .

- Sample selection occurs when the availability of the data is influenced by a selection process that is related to the value of the dependent variable.
- This selection process can introduce correlation between  $X_i$  and  $u_i$ .
- Sample selection generally leads to inconsistency of the OLS estimator.

# Sample selection bias: example (wage regression)

- A sample selection problem occurs because only individuals who have jobs have wages (by definition).
- The factors that determine whether someone has a job are similar to the factors that determine how much that person earns when employed.
- Thus, the fact that someone has a job suggests that, all else equal,  $u_i$  for that person is positive.
- As a consequence, the simple fact that someone has a job, and thus appears in the data set, provides information that  $u_i$  is positive, at least on average, and could be correlated with regressors.