



**The Leadership Circle Self Assessment Report**  
Monday, February 06, 2017



The Leadership Circle®

# The Leadership Circle Self Assessment Report

Average Response on a 5 - Point Scale

	Self Evaluations	Evaluators	Boss's Boss	Boss	Peers	Direct Reports	Other
Relating	4.25	-	-	-	-	-	-
Self-Awareness	4.32	-	-	-	-	-	-
Authenticity	4.74	-	-	-	-	-	-
Systems Awareness	4.36	-	-	-	-	-	-
Achieving	4.43	-	-	-	-	-	-
Controlling	3.38	-	-	-	-	-	-
Protecting	3.11	-	-	-	-	-	-
Complying	1.54	-	-	-	-	-	-
Leadership Effectiveness	4.11	-	-	-	-	-	-
Number of Assessors	1	0	0	0	0	0	0

# The Leadership Circle Self Assessment Report

## Percentile Scores: Comparison to the Norm Group

	Self Evaluations	Evaluators	Boss's Boss	Boss	Peers	Direct Reports	Other
Relating	76 %	-	-	-	-	-	-
Self-Awareness	91 %	-	-	-	-	-	-
Authenticity	95 %	-	-	-	-	-	-
Systems Awareness	93 %	-	-	-	-	-	-
Achieving	90 %	-	-	-	-	-	-
Controlling	91 %	-	-	-	-	-	-
Protecting	93 %	-	-	-	-	-	-
Complying	3 %	-	-	-	-	-	-
Leadership Effectiveness	83 %	-	-	-	-	-	-
Leadership Potential Utilization	66 %	-	-	-	-	-	-
Reactive-Creative Scale	66 %	-	-	-	-	-	-
Relationship-Task Balance	54 %	-	-	-	-	-	-
Number of Assessors	1	0	0	0	0	0	0

# THE LEADERSHIP CIRCLE SELF ASSESSMENT RESULTS

## Creative Dimensions

02-06-2017

	Self Evaluations	Evaluators	Boss's Boss	Boss	Peers	Direct Reports	Other
	1	0	0	0	0	0	0
<b>Relating</b>	<b>76 %</b>	-	-	-	-	-	-
Average Response	4.25	-	-	-	-	-	-
<b>Fosters Team Play</b>	<b>65 %</b>	-	-	-	-	-	-
Average Response	4.26	-	-	-	-	-	-
<b>Interpersonal Intelligence</b>	<b>96 %</b>	-	-	-	-	-	-
Average Response	4.68	-	-	-	-	-	-
<b>Caring Connection</b>	<b>33 %</b>	-	-	-	-	-	-
Average Response	3.72	-	-	-	-	-	-
<b>Mentoring &amp; Developing</b>	<b>86 %</b>	-	-	-	-	-	-
Average Response	4.51	-	-	-	-	-	-
<b>Collaborator</b>	<b>38 %</b>	-	-	-	-	-	-
Average Response	3.97	-	-	-	-	-	-
<b>Self-Awareness</b>	<b>91 %</b>	-	-	-	-	-	-
Average Response	4.32	-	-	-	-	-	-
<b>Composure</b>	<b>94 %</b>	-	-	-	-	-	-
Average Response	4.72	-	-	-	-	-	-
<b>Selfless Leader</b>	<b>37 %</b>	-	-	-	-	-	-
Average Response	3.67	-	-	-	-	-	-
<b>Personal Learner</b>	<b>64 %</b>	-	-	-	-	-	-
Average Response	4.29	-	-	-	-	-	-
<b>Balance</b>	<b>98 %</b>	-	-	-	-	-	-
Average Response	4.83	-	-	-	-	-	-
<b>Authenticity</b>	<b>95 %</b>	-	-	-	-	-	-
Average Response	4.74	-	-	-	-	-	-
<b>Courageous Authenticity</b>	<b>92 %</b>	-	-	-	-	-	-
Average Response	4.64	-	-	-	-	-	-
<b>Integrity</b>	<b>85 %</b>	-	-	-	-	-	-
Average Response	4.81	-	-	-	-	-	-

# Questions Related to Each Dimension

## Creative Dimensions

### Relating

Fosters Team Play

I create a positive climate that supports people doing their best.  
I share leadership.  
I promote high levels of teamwork through my leadership style.

Interpersonal Intelligence

I display a high degree of skill in resolving conflict.  
I take responsibility for my part of relationship problems.  
I directly address issues that get in the way of team performance.  
I listen openly to criticism and ask questions to further understand.  
In a conflict, I accurately restate the opinions of others.

Caring Connection

I connect deeply with others.  
I form warm and caring relationships.  
I am compassionate.

Mentoring & Developing

I help direct reports create development plans.  
I help people learn, improve, and change.  
I provide feedback focused on professional growth.  
I am a people builder/developer.

Collaborator

I negotiate for the best interest of both parties.  
I work to find common ground.  
I create common ground for agreement.

### Self-Awareness

Composure

I am composed under pressure.  
I handle stress and pressure very well.  
I am a calming influence in difficult situations.

Selfless Leader

I get the job done with no need to attract attention to myself.  
I lead in ways that others say, 'we did it ourselves.'  
I am relatively uninterested in personal credit.  
I act with humility.  
I take forthright action without needing recognition.

Personal Learner

I personally search for meaning.  
I investigate the deeper reality that lies behind events/circumstances.  
I learn from mistakes.  
I examine the assumptions that lie behind my actions.

Balance

I find enough time for personal reflection.  
I balance work and personal life.

### Authenticity

Courageous Authenticity

I speak directly even on controversial issues.  
I am courageous in meetings.  
I surface the issues others are reluctant to talk about.

Integrity

I lead in a manner that is completely aligned with my values.  
I exhibit personal behavior consistent with my values.  
I hold to my values during good and bad times.

# THE LEADERSHIP CIRCLE SELF ASSESSMENT RESULTS

## Creative Dimensions (Continued)

02-06-2017	Self Evaluations	Evaluators	Boss's Boss	Boss	Peers	Direct Reports	Other
	1	0	0	0	0	0	0
<b>Systems Awareness</b>	<b>93 %</b>	-	-	-	-	-	-
Average Response	4.36	-	-	-	-	-	-
<b>Community Concern</b>	<b>81 %</b>	-	-	-	-	-	-
Average Response	4.15	-	-	-	-	-	-
<b>Systems Thinker</b>	<b>86 %</b>	-	-	-	-	-	-
Average Response	4.27	-	-	-	-	-	-
<b>Sustainable Productivity</b>	<b>97 %</b>	-	-	-	-	-	-
Average Response	4.67	-	-	-	-	-	-
<b>Achieving</b>	<b>90 %</b>	-	-	-	-	-	-
Average Response	4.43	-	-	-	-	-	-
<b>Purposeful &amp; Visionary</b>	<b>76 %</b>	-	-	-	-	-	-
Average Response	4.24	-	-	-	-	-	-
<b>Achieves Results</b>	<b>92 %</b>	-	-	-	-	-	-
Average Response	4.74	-	-	-	-	-	-
<b>Decisiveness</b>	<b>94 %</b>	-	-	-	-	-	-
Average Response	4.82	-	-	-	-	-	-
<b>Strategic Focus</b>	<b>85 %</b>	-	-	-	-	-	-
Average Response	4.33	-	-	-	-	-	-

## Questions Related to Each Dimension

### Creative Dimensions (Continued)

#### Systems Awareness

Community Concern	<ul style="list-style-type: none"><li>I attend to the long-term impact of strategic decisions on the community.</li><li>I balance community welfare with short-term profitability.</li><li>I live an ethic of service to others and the world.</li><li>I stress the role of the organization as corporate citizen.</li><li>I create vision that goes beyond the organization to include making a positive impact on the world.</li></ul>
Systems Thinker	<ul style="list-style-type: none"><li>I redesign the system to solve multiple problems simultaneously.</li><li>I evolve organizational systems until they produce envisioned results.</li><li>I reduce activities that waste resources.</li></ul>
Sustainable Productivity	<ul style="list-style-type: none"><li>I balance 'bottom line' results with other organizational goals.</li><li>I balance short-term results with long-term organizational health.</li><li>I allocate resources appropriately so as not to use people up.</li></ul>

#### Achieving

Purposeful & Visionary	<ul style="list-style-type: none"><li>I articulate a vision that creates alignment within the organization.</li><li>I live and work with a deep sense of purpose.</li><li>I communicate a compelling vision.</li><li>I am a good role model for the vision I espouse.</li><li>I provide strategic vision for the organization.</li><li>I inspire others with vision.</li></ul>
Achieves Results	<ul style="list-style-type: none"><li>I pursue results with drive and energy.</li><li>I strive for continuous improvement.</li><li>I am proficient at achieving high quality results on key initiatives.</li><li>I am quick to seize opportunities upon noticing them.</li></ul>
Decisiveness	<ul style="list-style-type: none"><li>I make the tough decisions when required.</li><li>I am an efficient decision maker.</li><li>I make decisions in a timely manner.</li></ul>
Strategic Focus	<ul style="list-style-type: none"><li>I have a firm grasp of the market place dynamics.</li><li>I provide strategic direction that is thoroughly thought through.</li><li>I focus in quickly on the key issues.</li><li>I accurately anticipate future consequences to current action.</li><li>I see the integration between all parts of the system.</li><li>I establish a strategic direction that helps the organization to thrive.</li><li>I stay abreast of trends in the external environment that could impact the business currently and in the future.</li><li>I integrate multiple streams of information into a coherent strategy.</li><li>I am a gifted strategist.</li></ul>

# THE LEADERSHIP CIRCLE SELF ASSESSMENT RESULTS

## Reactive Dimensions

02-06-2017	Self Evaluations	Evaluators	Boss's Boss	Boss	Peers	Direct Reports	Other
	1	0	0	0	0	0	0
<b>Controlling</b>	<b>91 %</b>	-	-	-	-	-	-
Average Response	3.38	-	-	-	-	-	-
<b>Autocratic</b>	<b>75 %</b>	-	-	-	-	-	-
Average Response	2.82	-	-	-	-	-	-
<b>Driven</b>	<b>86 %</b>	-	-	-	-	-	-
Average Response	4.29	-	-	-	-	-	-
<b>Ambition</b>	<b>100 %</b>	-	-	-	-	-	-
Average Response	4.76	-	-	-	-	-	-
<b>Perfect</b>	<b>96 %</b>	-	-	-	-	-	-
Average Response	4.58	-	-	-	-	-	-
<b>Protecting</b>	<b>93 %</b>	-	-	-	-	-	-
Average Response	3.11	-	-	-	-	-	-
<b>Critical</b>	<b>83 %</b>	-	-	-	-	-	-
Average Response	2.87	-	-	-	-	-	-
<b>Distance</b>	<b>96 %</b>	-	-	-	-	-	-
Average Response	3.60	-	-	-	-	-	-
<b>Arrogance</b>	<b>84 %</b>	-	-	-	-	-	-
Average Response	2.86	-	-	-	-	-	-
<b>Complying</b>	<b>3 %</b>	-	-	-	-	-	-
Average Response	1.54	-	-	-	-	-	-
<b>Belonging</b>	<b>5 %</b>	-	-	-	-	-	-
Average Response	1.68	-	-	-	-	-	-
<b>Passive</b>	<b>22 %</b>	-	-	-	-	-	-
Average Response	1.55	-	-	-	-	-	-
<b>Conservative</b>	<b>3 %</b>	-	-	-	-	-	-
Average Response	1.96	-	-	-	-	-	-
<b>Pleasing</b>	<b>0 %</b>	-	-	-	-	-	-
Average Response	1.14	-	-	-	-	-	-



# Questions Related to Each Dimension

## Reactive Dimensions

### Controlling

Autocratic

I have to get my own way.  
I tend to control others.  
I am domineering.  
I dictate rather than influence what others do.  
I pursue results at the expense of people.

Driven

I drive myself excessively hard.  
I am a workaholic.  
I try too hard to be the best at everything I take on.  
I push myself too hard.

Ambition

I am aggressive.  
I believe to feel good, one must constantly move up.  
I believe winning is what really matters.  
I am excessively ambitious.

Perfect

I try to do everything perfectly well.  
I am critical of myself when things don't go as well as expected.  
I believe average is definitely not good enough.  
I need to perform flawlessly.  
I am a perfectionist.  
I need to excel in every situation.  
I expect extremely high standards of others.

### Protecting

Critical

I am sarcastic and/or cynical.  
I am critical.  
I hurt people's feelings.  
I put people down.

Distance

I am emotionally distant.  
I remain standoffish.  
I am hard to get to know.  
I am aloof.

Arrogance

I am self-centered.  
I have too big of an ego.  
I am arrogant.

### Complying

Belonging

I am overly conservative.  
I work too hard for others' acceptance.  
I adopt others' points of view so as not to disappoint them.  
I play it too safe.  
I try too hard to conform to the group's rules/norms.  
I try to please others by going along to get along.

Passive

I am wishy-washy in decision making.  
I lack drive.  
I lack passion.  
I am passive.

Conservative

I am conservative.  
I follow conventional ways of doing things.  
I conform to rules.

Pleasing

I need to be accepted by others.  
I need to be admired by others.  
I worry about others' judgment.  
I need the approval of others.

### Sorted by Self Percentile

I	Self Percentile	Evaluator Percentile
<b>Dimensions</b>		
Ambition	100 %	-
Balance	98 %	-
Sustainable Productivity	97 %	-
Distance	96 %	-
Perfect	96 %	-
Interpersonal Intelligence	96 %	-
Decisiveness	94 %	-
Composure	94 %	-
Achieves Results	92 %	-
Courageous Authenticity	92 %	-
Driven	86 %	-
Systems Thinker	86 %	-
Mentoring & Developing	86 %	-
Strategic Focus	85 %	-
Integrity	85 %	-
Arrogance	84 %	-
Critical	83 %	-
Community Concern	81 %	-
Purposeful & Visionary	76 %	-
Autocratic	75 %	-
Fosters Team Play	65 %	-
Personal Learner	64 %	-
Collaborator	38 %	-
Selfless Leader	37 %	-
Caring Connection	33 %	-
Passive	22 %	-
Belonging	5 %	-
Conservative	3 %	-
Pleasing	0 %	-
<b>Summary Dimensions</b>		
Authenticity	95 %	-
Protecting	93 %	-
Systems Awareness	93 %	-
Controlling	91 %	-
Self-Awareness	91 %	-
Achieving	90 %	-
Relating	76 %	-
Complying	3 %	-
<b>Summary Measures</b>		
Leadership Effectiveness	83 %	-
Reactive-Creative Scale	66 %	-
Leadership Potential Utilization	66 %	-
Relationship-Task Balance	54 %	-

### Sorted by Evaluator Percentile

	Self Percentile	Evaluator Percentile
<b>Dimensions</b>		
Pleasing	0 %	-
Conservative	3 %	-
Passive	22 %	-
Belonging	5 %	-
Arrogance	84 %	-
Distance	96 %	-
Critical	83 %	-
Perfect	96 %	-
Ambition	100 %	-
Driven	86 %	-
Autocratic	75 %	-
Strategic Focus	85 %	-
Decisiveness	94 %	-
Achieves Results	92 %	-
Purposeful & Visionary	76 %	-
Sustainable Productivity	97 %	-
Systems Thinker	86 %	-
Community Concern	81 %	-
Integrity	85 %	-
Courageous Authenticity	92 %	-
Balance	98 %	-
Personal Learner	64 %	-
Selfless Leader	37 %	-
Composure	94 %	-
Collaborator	38 %	-
Mentoring & Developing	86 %	-
Caring Connection	33 %	-
Interpersonal Intelligence	96 %	-
Fosters Team Play	65 %	-
<b>Summary Dimensions</b>		
Complying	3 %	-
Protecting	93 %	-
Controlling	91 %	-
Achieving	90 %	-
Systems Awareness	93 %	-
Authenticity	95 %	-
Self-Awareness	91 %	-
Relating	76 %	-
<b>Summary Measures</b>		
Relationship-Task Balance	54 %	-
Reactive-Creative Scale	66 %	-
Leadership Potential Utilization	66 %	-
Leadership Effectiveness	83 %	-

